



**Biz Performance**  
Creating Value Through Intelligent Decisions

# Company Overview

Presented by:  
David Brown - Director



# Who are we?

- ❖ We are an IT consulting and resource management organisation focused on Business Performance and Business Intelligence
- ❖ We utilise online collaborative applications:
  - To support for our Clients, Providers, and Suppliers through our managed engagements
  - To provide the communities with the information they need to support decisions they make through their projects and strategic deployments
- ❖ We engage in partnerships with Key Suppliers of Performance Management and BI solutions to ensure:
  - Our Providers and staff are up to date and can advise on and deploy the latest releases of software.
  - Our Clients and Providers can get timely support through the project.



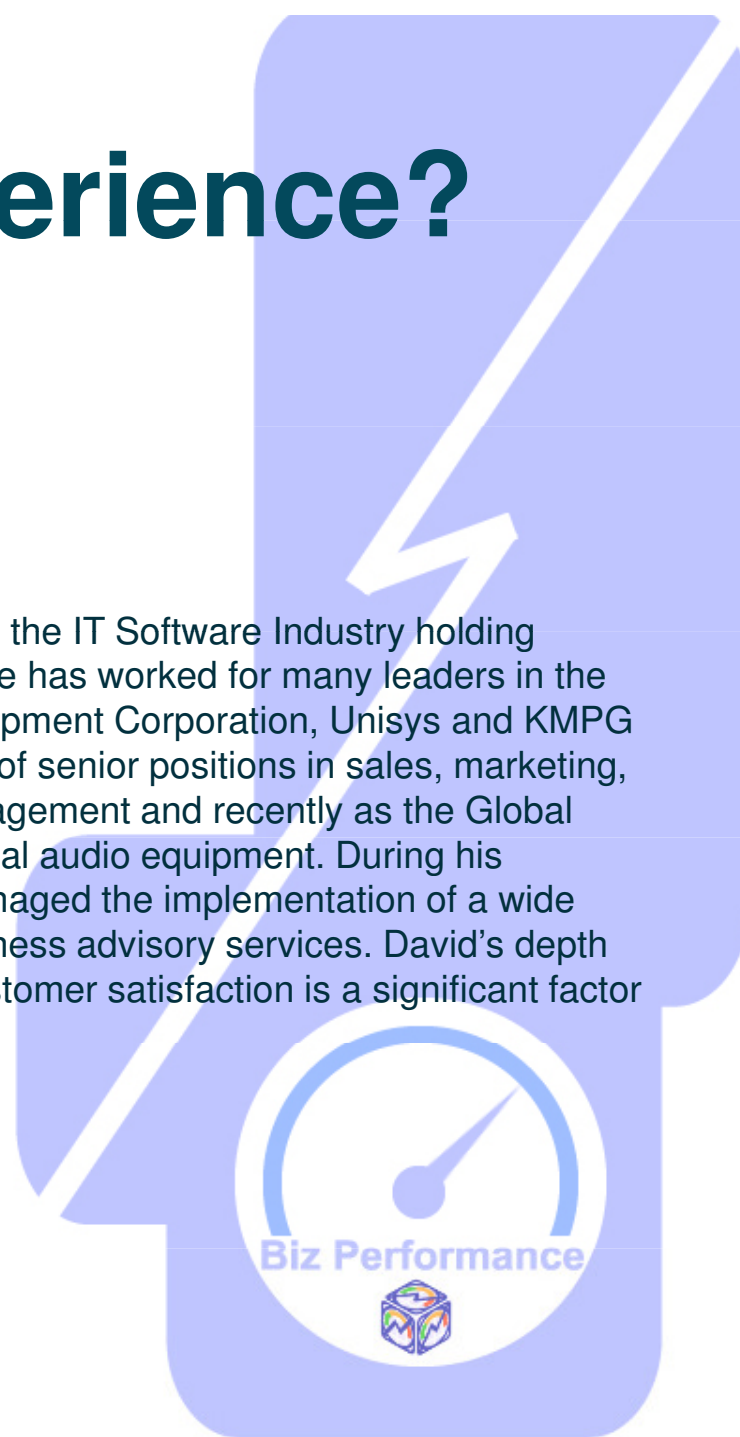
# What is our Experience?



**David Brown**

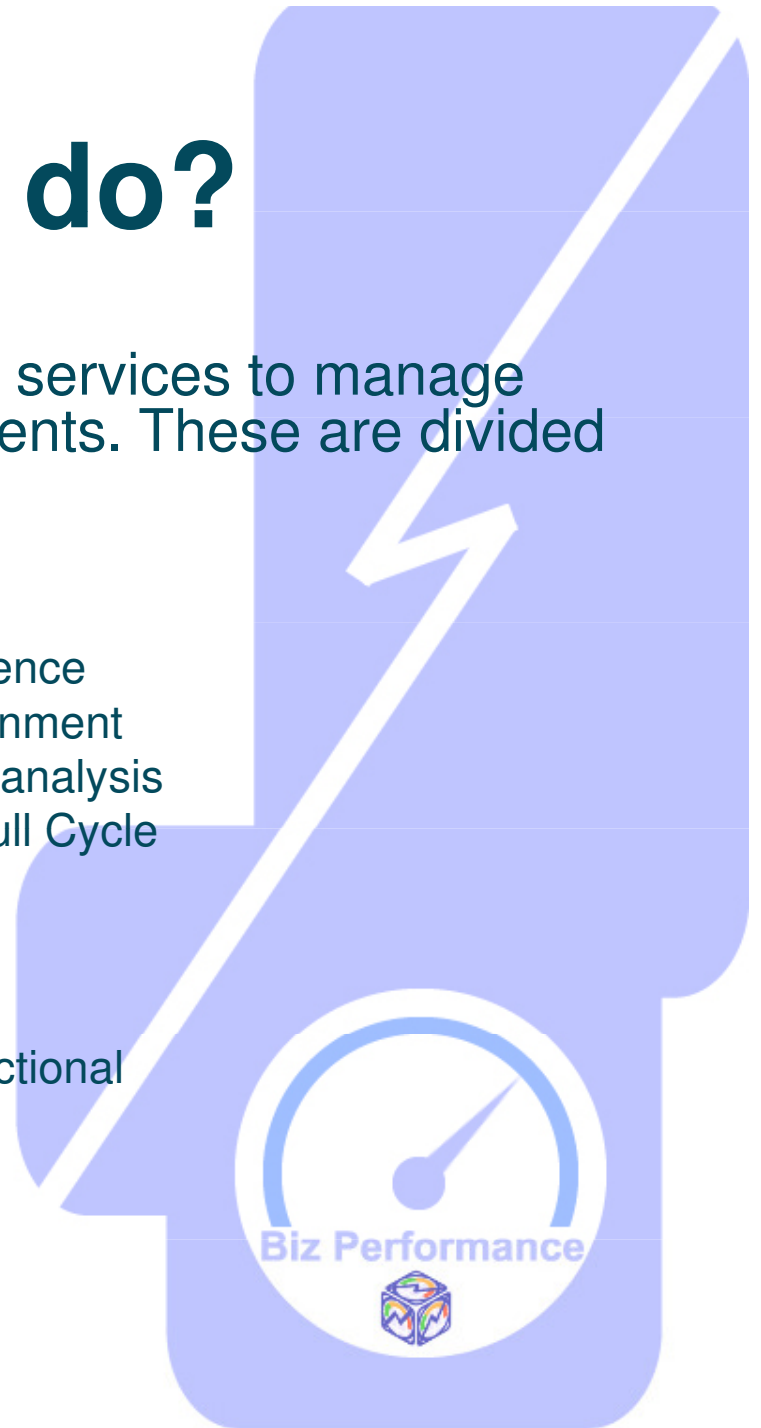
## **Director**

David has over 30 years experience in the IT Software Industry holding senior positions in Europe and Asia. He has worked for many leaders in the computer industry such as Digital Equipment Corporation, Unisys and KMPG Consulting. He has held a wide range of senior positions in sales, marketing, business consulting, programme management and recently as the Global CIO of a leading supplier of professional audio equipment. During his engagements he has successfully managed the implementation of a wide range of enterprise solutions and business advisory services. David's depth of experience and drive to achieve customer satisfaction is a significant factor in our strive for success.



# What do we do?

- ❖ We supply IT consulting and technical services to manage and support strategic project deployments. These are divided into four main areas:
  - Consulting and Advisory Services
    - Solution Selection
    - Data Warehousing and Business Intelligence
    - Business Process Management and Alignment
    - Enterprise Data Architecture design and analysis
    - Business Performance Management - Full Cycle
  - Delivery and Implementation Services
  - Managed Services
    - Software maintenance management
    - Software Support both technical and functional
  - Pre and Post Implementation Support
    - Project resource management



# What is our Business Value to our Clients?

- ❖ Key projects and Strategic Initiatives are resourced by skilled and motivated staff to mitigate the risk of losing key staff through the life cycle of the project.
- ❖ Skill sets match the project requirements and eliminate delays to projects through inadequate or lack of skill sets.
- ❖ The consulting services pave the way to successful projects through having information and processes in place with Key Sponsors assigned before engaging on expensive mission critical projects.
- ❖ As a Global organisation we provide resourcing for major global role outs meeting consistency and compliance objectives.

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# What are our Products and Services?

## ❖ Consulting and Advisory Services

- Our Services are built on domain and solutions expertise with a disciplined framework based methods for implementation, optimisation, performance analytics and information services.

## ❖ Delivery and Implementation Services

- We provide smooth, fast, and accurate implementations using proven methodologies

## ❖ Managed Services

- We offer a premier service and a single-point-of-contact for day-to-day long term solution care including customisations provided by Biz Performance.

## ❖ Pre and Post Implementation Support

- We provide a complete out sourcing service for Pre and Post implementation project activities.

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# Consulting and Advisory Services

## ❖ Solution Selection

- Enterprise Resource Planning
- Customer Relationship Management
- Business Performance Management and Business Intelligence
- Business Process Management

## ❖ Data Warehousing and Business Intelligence

- Data Warehouse design and development
- Business Analysis design and development
- Business Intelligence reporting design
- Business Process Management and development
- Dashboard, KPI and Scorecard design and development

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# Consulting and Advisory Services (Cont)

- ❖ Business Process Management and Alignment
- ❖ Enterprise Data Architecture design and analysis
- ❖ Strategy Mapping and Scorecard Development
- ❖ Business Performance Management - Full Cycle
  - Planning
  - Budgeting
  - Consolidation
  - Forecasting
  - Management Reporting
  - Scorecards, Dashboards, Trend Analysis
  - Alerts and Variance Management



# Delivery and Implementation Services

- ❖ Functional expertise
- ❖ Programme/Project Management
- ❖ Project Office Management
- ❖ Change Management
- ❖ Training
- ❖ Risk Management
- ❖ Quality Management
- ❖ Business Process Alignment



# Managed Services

- ❖ Project Activity and Performance Reporting
- ❖ Project Team Resource Management and Scheduling
- ❖ Project Timesheet and Expense Management
- ❖ Software maintenance management
- ❖ Software Support both technical and functional
  - Incident Management
  - Problem Management
  - Change Management
  - Configuration Management
  - Help Desk



# Pre and Post Implementation Support

- ❖ Executive Briefings
- ❖ Business Case Justification
- ❖ Defining Project Benefits
- ❖ Project Applications Requirements
- ❖ Project Resource Requirements
- ❖ Post Project Closure Reporting Services
- ❖ Post Project Delivery Support
- ❖ Post Project Performance Evaluation
- ❖ Post Project Benefits Analysis



# How do you engage with Biz Performance?

- ❖ You have a requirement to outsource tasks, sub-projects, projects or programmes.
- ❖ We determine and agree the scope of work along with timescales and service level.
- ❖ We agree on resource skills, experience, maturity level requirement and team size.
- ❖ You advise, or we agree, on any third party involvement and solutions
- ❖ On contract signature Biz Performance kicks off its Collaborative Engagement Model.
- ❖ Biz Performance Manages its' resources and provides to you progress reports on the teams performance.
- ❖ A continuous risk assessment, alerts us of any issues that could jeopardise the outcome.

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# Biz Performance Engagement Model

**Biz Performance** directly manages the engagement with the **Clients**. Under contract we ensure skills and experience meet the needs of the engagement

**Biz Performance** provides a collaborative web service to manage our engagements as well as schedule and track **Providers** performance.



**Providers** are Freelance workers managed by **Biz Performance** Resource Management

**Biz Performance** works with its **Suppliers** to ensure the skills and experience of the providers are aligned to their current and future needs.



# Benefits of Biz Performances Resourcing Model

- ❖ Biz Performance Provider Resources are highly motivated self employed providers. Focused on the job at hand.
- ❖ With the continuing problem of scarce qualified IT resources, the model provides a means of utilising a shared resource at the time it is require.
- ❖ Biz Performance provides the means to access valuable resources without engaging them in full employment. Reducing overall costs.
- ❖ Biz Performance reduces the risk associated with project delivery and schedule slippage due to staff turnover or lack of qualified IT resources.
- ❖ Biz Performance provides the means to deliver projects faster by parallel scheduling, resource availability is not problem.
- ❖ Biz Performance gives you access to certified resources without the cost of maintaining the certification of staff.
- ❖ Biz Performance guarantees resource availability and performance.
- ❖ **Biz Performance understands the IT Consulting and Project Business as its founding members are experienced IT professionals.**

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# Biz Performance Partners



ARISE Consulting Pte Ltd is a company that specialises in Business Process Management using the worlds leading Business Process Management (BPM) products as its platform to offer services to drive business process excellence for its customers. ARISE is a regional partner of Oracle. Its clients are mainly large enterprises in the banking, telco, public services and manufacturing sectors in the Asia Pacific Region. ARISE has an extensive network of experts throughout the whole region which it draws upon to deliver high quality consulting services to the diverse industry which it serves.



SIMM is a premier institution offering Logistics, Supply chain Management and E-commerce education for the industry training professionals and assisting also in the conversion of manpower for personnel not in the Logistics and Procurement field or industry.



Ramco is dedicated to meet the complex needs of your enterprises by providing agile, global-class enterprise solutions aligned to your IT needs and business goals. Their solutions help you redefine business management and operational excellence through innovation and refined business processes, while driving competitive differentiation.

- Ramco Enterprise Series
- Tailored Enterprise Solutions
- Ramco VirtualWorks Platform Services
- Custom Built Applications
- Ramco OnDemand ERP

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# Biz Performance Partners



Tagetik helps CFOs and CIOs simplify complex business processes. A complete financial closed-loop software for Performance Management and Financial Governance that unifies key processes and applications – ranging from planning & consolidation, to strategy management, profitability modeling, statement reporting, working capital analysis and ICT performance management – thanks to “built-in” processes.

Tagetik has a reliable and scalable solution to manage and control overall performance, support compliance initiatives, harmonize different views of critical financial data and enable maximum visibility down to business transactions. Since the software leverages web-based and cross-platform technology, IT departments can leverage their existing ERP, BI and infrastructure investments resulting in up to 50% reduction of the total cost of ownership (TCO).



Sherwood Group Consulting since 1993 has been advising business on world class performance management solutions. Our service goal is to assist you to set up and manage simplified business controls for planning, reporting and best practice business growth customer service. In a few days we can get you up and running with a budgeting and consolidation reporting system and even quicker for CRM and Business Intelligence reporting.

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# Summary

- ❖ Biz Performance is focused on Performance Management through the use of Business Process Management and Business Intelligence solutions
- ❖ Biz Performance utilises a unique resourcing model ensuring qualified, experienced highly motivated providers are engaged on our client sites.
- ❖ The Management Team are extremely experienced IT Professionals who have lived through many successful major IT projects.
- ❖ Lastly, If you want success, Biz Performance guarantees it.

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