

Biz Performance is an informative resource developed around the David Brown's experience. It re-enforces his views on Performance Management and will evolve further as the authors experience increases. It will over time provide a forum for Business Performance Consultants and provide a research resource for those interested in improving the performance and practices within their various organisations.

Biz Performance's aspiration is to mitigate the risk out of Performance Management Projects. It will provide a means of communicating between experienced independent consulting resources by sharing experiences thus helping those engaged in the process of continually improving business processes. The site will monitor and feedback successful Projects to instill a greater confidence in the resources engaged in the practice of Business Process Improvement.

Biz Performance will provide insight into how Performance Management is used to reduce waste whilst optimising performance within an organisation. By adopting a frugal management philosophy through the use of "Lean" techniques, highlight, how Business Performance is essential to those organisations pursuing a "Green" strategy. Biz Performance will show how Performance Management can instill growth and stability within an organisation whilst increasing the contribution from human resources whilst instilling a pride in their work and the organisation.

Management Team

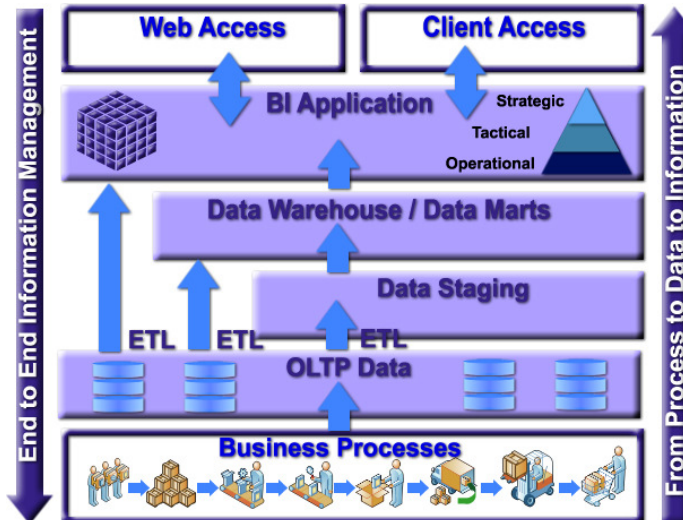
David Brown – Director



David has over 30 years experience in the IT Software Industry holding senior positions in Europe and Asia. He has worked for many leaders in the computer industry such as Digital Equipment Corporation, Unisys and KMPG Consulting. He has held a wide range of senior positions in sales, marketing, business consulting, programme management and recently as the Global CIO of a leading supplier of professional audio equipment.

During his engagements he has successfully managed the implementation of a wide range of enterprise solutions and business advisory services. David's depth of experience and drive to achieve customer satisfaction is a significant factor in our strive for success.

Biz Performance Products and Services



Biz Performance supports end-to-end Business Process Management and Business Intelligence. This approach from my experience in working with Business Performance Management solutions has shown that Business Process, Data Management and Data Transformation services have a major impact on the accuracy and timeliness of the reported information.

The Frameworks and Methods used by Biz Performance have been developed from the experience gained in successfully deploying client projects. Biz Performances internal knowledge base grows a more projects are successfully implemented providing an endless source of information to support our provider community and clients.

The services we provide are:

Consulting and Advisory Services – Built on domain and solutions expertise with a disciplined methodology for implementation, optimisation, performance analytics and information services.

- Solution Selection
 - Enterprise Resource Planning
 - Customer Relationship Management
 - Business Performance Management and Business Intelligence
 - Business Process Management
- Data Warehousing and Business Intelligence
 - Data Warehouse design and development
 - Business Analysis design and development
 - Business Intelligence reporting design and development
 - Dashboard, KPI and Scorecard design and development
- Business Process Management and Alignment
- Enterprise Data Architecture design and analysis
- Business Performance Management – Full cycle
 - Process development
 - Planning
 - Budgeting

- Consolidation
- Forecasting
- Management Reporting
- Scorecards, Dashboards, Trend Analysis
- Alerts and Variance Management

Delivery and Implementation Services - Smooth, fast, and accurate implementations using proven methodologies comprising of:

- Functional expertise
- Programme/Project Management
- Project Office Management
- Change Management
- Training
- Risk Management
- Quality Management
- Business Process Alignment

Managed Services – A premier service offering a single-point-of-contact for day to day long term solution care including customizations provided by Biz Performance.

- Software maintenance management
- Software Support both technical and functional
 - Incident Management
 - Problem Management
 - Change Management
 - Configuration Management
 - Help Desk

Pre and Post Implementation Support

We provide a complete out sourcing service for Pre and Post implementation activities.

- Project/Programme Office Management
- Project Reporting services
- Post project delivery support
- Post project performance evaluation

Summary

Biz Performance provides added value services and takes pride in the relationships it builds with its customers and staff. The employment market is changing and companies see the need to outsource part of the workforce especially for highly skilled project related work. It is difficult to find permanent staff with the right skill sets and even harder to keep them. This puts projects at risk and jeopardises the long term business strategy of an organisation, especially for mission critical applications. Biz Performance provides the resources and services needed by companies to ensure:



- Key projects and Strategic Initiatives are resourced by skilled and motivated interim staff to mitigate the risk of losing key staff through the life cycle of the project.
- Skill sets match the project requirements and mitigate delays to projects through inadequate or lack of skill sets.
- That the consulting services pave the way to successful projects through having information and processes in place before engaging on expensive mission critical projects.
- As a Global organisation we provide resourcing for major global role outs meeting consistency and compliance objectives.